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## **EDUCATION:**

<b>University of Texas School of Law</b> – Austin, Texas	December 1987
J.D., with honors; Associate Editor, <i>Texas International Law Journal</i>	
<b>Georgetown University, School of Foreign Service</b> – Washington, D.C.	1984
B.S.F.S., cum laude; Senior Honors Program	
<b>London School of Economics</b> – London, England	1983

## **EXPERIENCE:**

**Global Rainmaking (a/k/a Janet Moore Communications, Inc.)** 2001-present

Consulting, professional speaking and training—internationally and domestically—for professional service providers and other businesses and organizations, primarily regarding international business development (“global rainmaking”), branding, and related marketing and business communications issues. Assist clients with customized business development strategies. Executive coaching for firms and businesses, practice groups, and individual business professionals on related topics.

Contributed “Creative Strategies for Launching and Growing a Successful International Law Practice” to the American Bar Association’s bestselling [\*Careers in International Law\*](#) (3<sup>rd</sup> ed.). Author of [\*Global Rainmaking Blog\*](#) and [\*International Lawyer Coach Blog\*](#), and international columnist for the former online magazine [\*The Complete Lawyer\*](#). Extensive experience contributing to publications such as: *Asian Wall Street Journal*; *CITE Magazine*; *Dallas Morning News*; *Houston Chronicle*; *International Bar Association Law Firm Management Committee Newsletter*; and *Law Practice Magazine* (ABA Publication). Various journalistic and freelance writing projects. Former regular guest commentator on KRTS (2004).

**Enron** – Houston, Texas, *Senior Counsel*

1996-February 2004

Significant experience negotiating and documenting complex international and domestic energy transactions, including \$200 million international power plant project finance transaction; \$400 million bid to supply power from Argentina to Brazil; \$310 million real estate financing; and \$200 million private placement of senior secured notes; negotiating various asset and stock sale transactions and handling ongoing corporate and regulatory matters for various subsidiaries.

Extensive work with leaders in Houston's business community through Community Relations Department.

**Baker Botts, L.L.P.** – Houston, Texas

1988-1996

*Attorney in International Practice Group of Corporate Department*

Significant transactional experience advising foreign and domestic clients in all relevant legal aspects of U.S. and international financial, corporate and commercial matters.

Experience includes: negotiating and drafting documents for international and domestic mergers and acquisitions, including stock purchase agreements and asset purchase agreements; advising and drafting relevant documentation pertaining to oil and gas exploration and production, transportation and marketing, and related environmental and regulatory matters; preparing and negotiating international related public bid proposals; negotiating and drafting international and domestic joint venture agreements and construction contracts; negotiating and drafting international sales representation, product distribution, technology licensing, technical service and employment agreements; structuring, negotiating and drafting documents for public securities offerings, debt restructurings and leveraged buyouts; assisting foreign clients with U.S. and offshore investments, related international tax matters and compliance with U.S. foreign investment disclosure requirements; advising on business tort laws; forming U.S. corporations and other business entities; drafting and negotiating credit agreements and related documents; and developing and implementing export compliance programs.

**Santamarina y Steta, S.C.** – Mexico City, *Visiting Attorney*

Fall 1993

Assisted, in Spanish and English, numerous Mexican attorneys and their clients with various international business transactions.

**University of Houston Law Center** – Houston, Texas, *Adjunct Professor*

1991

Taught international trade seminar.

## **SELECT PROFESSIONAL MEMBERSHIPS:**

Mayor's International Affairs and Development Council (Canada); Houston Committee on Foreign Relations (chair elect as of 7-10); World Affairs Council of Houston; American Bar Association (current vice chair of Section of International Law's Law Practice Management Committee); International Bar Association; International Coach Federation (certified with ACC credential); National Speakers Association; State Bar of Texas; Texas Bar Foundation (Life Fellow and Representative to the Conference of Southwest Foundations); Houston Bar Association.

## **SELECT ACTIVITIES:**

<b>River Oaks Chamber Orchestra</b> – Advisory Board	2005-present
<b>National Endowment for the Arts</b> – Panelist	2005, 2008
<b>Alley Theatre</b> – Corporate Council	2000-2002
<b>Teach for America</b> – Houston Advisory Board	1997-2002
<b>Texas Accountants and Lawyers for the Arts</b> – Advisory Board	1993-1995
<b>Houston Symphony Orchestra</b> - Executive Committee (ex-officio)	1993-1994
<b>Houston Bar Assn./Monterrey Bar Exchange</b>	1992
<b>Houston Grand Opera</b> – Board of Trustees	1991-1993
<b>Department of Justice, Civil Division</b> – Intern	1986
<b>Office of Senator John Tower</b> – Capitol Hill Intern	1983
<b>Office of Rep. Jim Collins</b> – Capitol Hill Intern	1992

## **PERSONAL:**

Highly proficient in Spanish; working knowledge of French and Italian.

Extensive business and personal travel throughout Africa, Asia, Europe, North and South America, and the former Soviet Union; study programs in Austria (1983), Italy (1980) and France (1979).

Married with two children.