



G. Randle (Randy) McCaslin, CRE

Managing Director

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PROFESSIONAL EXPERIENCE

Randy McCaslin, CRE, is a Managing Director of CBRE Hotels, formerly PKF Consulting USA, subsidiary of the CBRE Group, Inc. (NYSE:CBG). He heads the Houston and Dallas, Texas offices. With more than 30 years of professional experience in the hospitality industry, he has provided market and financial services for all types of real estate projects. Mr. McCaslin's areas of specialization include market and financial feasibility analysis for dozens of hotel and conference center projects, economic impact and gap analysis for numerous public projects, management of the RFQ/RFP process for public entities, specialized expertise with medical-related hotel projects, projections of Hotel Occupancy Tax revenues for various public entities and asset management for several full-service hotel projects.

Clients include private hotel owners and developers, all major sources of debt financing, all major hotel companies, and numerous municipalities and public agencies. He has assisted clients on assignments throughout the South Central Region of the U.S., including all of Texas, Louisiana and the southern Midwest.

Mr. McCaslin holds a Bachelor of Arts degree from the University of Texas and a Master of Business Administration in Accounting from the University of Houston. He also completed 30 hours of classes at the University of Houston Conrad Hilton College of Hotel and Restaurant Management, where he was awarded Honorary Alumni status in 2007.

Prior to joining PKF Consulting USA in 2004 (now CBRE Hotels), Mr. McCaslin was a Manager in KPMG Peat Marwick's Hospitality and Leisure Consulting Practice. He also served as a Real Estate Analyst for the Resolution Trust Corporation. He started his consulting career at Laventhol & Horwath after spending 10 years in operations in the Hospitality Industry.

Mr. McCaslin is currently an Adjunct Professor at Rice University, where he teaches a graduate course on market research and public/private financing. He is also a frequent lecturer at the UH Hilton College of Hotel and Restaurant Management. Mr. McCaslin is an active Board Member on the Dean's Advisory Board and Alumni Board at the UH Hilton College. He recently completed a three-year term as the President of the UH Hilton College Alumni Board.

Mr. McCaslin presents Texas Trends projections for the five largest Texas markets to their respective hotel associations annually and is a frequent speaker at industry conferences. He is regularly quoted in industry publications and in the general press.

PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- Counselors of Real Estate (CRE)
- Dean's Advisory Board – UH Hilton College of Hotel and Restaurant Management
- Alumni Board – UH Hilton College of Hotel and Restaurant Management – Past President
- Adjunct Professor – Rice University

EDUCATION

- University of Texas at Austin, Bachelor of Arts
- University of Houston – Master of Business Administration, Accounting
- University of Houston, Conrad Hilton College of Hotel and Restaurant Management – completed 30 hours, Honorary Alumni

CBRE HOTELS

The World's Leading Hotel Experts.

Randy McCaslin, CRE

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AREAS OF EXPERTISE

- Market and financial analysis of all Hospitality Industry assets, special expertise with hotel and conference center projects and medical-related hotels, economic impact and gap analysis of public projects, management of the RFQ/RFP process for public entities, projections of Hotel Occupancy Tax revenues for public entities and asset management for full-service hotel projects.

REPRESENTATIVE CLIENTS

- National Lending Institutions (Wells Fargo, HSBC Bank USA, GE Capital Real Estate)
- Regional Lending Institutions (Amegy Bank, Bank of the Ozarks, CrossFirst Bank, First Southwest Company)
- All Major Hotel Companies (Marriott International, Hilton Worldwide, InterContinental Hotels Group, Starwood Hotels and Resorts, Hyatt Hotels Corporation, Omni Hotels and Resorts)
- Numerous Municipalities and other Public Entities (City of Houston, City of Irving, Lafayette Economic Development Authority, Texas A&M University, University of Missouri)
- Hotel Management Companies (Benchmark Hospitality, Aimbridge Hospitality, Valencia Group)
- Private Sector Developers, Owners, & Investors (Hines, Gatehouse Capital, Harrell Hospitality, Howard Hughes)