

**JANET H. MOORE**  
janet.h.moore@rice.edu

## **SUMMARY**

Over twenty-five years of international work experience throughout Africa, Asia, Europe, Middle East, North and South America, and the former Soviet Union. Extensive cross-cultural communication experience. Consistently building strong professional relationships across cultures—and teaching clients and students to do the same.

## **EDUCATION**

<b>University of Texas School of Law</b> – Austin, Texas J.D., with honors; Associate Editor, <i>Texas International Law Journal</i>	1987
<b>Georgetown University, School of Foreign Service</b> – Washington, D.C. B.S.F.S., <i>cum laude</i> ; Senior Honors Program	1984
<b>London School of Economics</b>	1983

## **PROFESSIONAL EXPERIENCE**

### **Academic and Consulting Experience**

<b>Rice University, Jones Graduate School of Business</b> – Houston, Texas <i>Director of Communication Program; Lecturer</i>	2010-present
--	--------------

Working with faculty to redesign and implement best practices gleaned from other top-20 programs, resulting in an increasingly skills-based curriculum across the department. Teaching *Strategic Business Communication* to full-time MBA students, and asynchronous MBA@Rice communication curriculum.

Prior to July 2016 as an Adjunct Professor and Lecturer, assisted with leadership communication courses, taught professional services marketing, and led international business study abroad courses to India.

Awards/Grants: Selected for Rice University Center for Teaching Excellence's Treybig Teaching & Innovation Teaching Colloquy (2016-2017). Selected as a Morgan Stanley (Houston) *Woman of Impact* 2017.

Guest Teaching: International Space University c/o Technion University, Haifa, Israel (*Entrepreneurial Mentorship*) (2016); and U.S. Army War College, Carlisle, PA (*Cross-Cultural Communication*) (2013).

Service: Currently serving on Curriculum Committee, leading Council on Foreign Relations academic calls, and assisting National Association of Women MBAs (Rice Chapter) with annual conference. Presented or moderated at conferences including Doing Business in Emerging

Markets (2011), Global Business Club's International Opportunities Forum (2013) and NAWMBA Leadership Conference (2013, 2014, 2017, 2018). Briefed visiting Norwegian parliamentarians (2013).

**Global Rainmaking, Inc.** – *Global Executive Coach and Consultant*

2001-present

Consulting, executive coaching and training—internationally and domestically—regarding effective business communication, client development, personal branding, and related topics. Clients have included: multi-national companies (Accenture, ConocoPhillips, Goldman Sachs, KPMG, Noble Energy, Norton Rose Fulbright, SINOPEC) and associations (Association of International Petroleum Negotiators). Freelance writing for publications such as *The Wall Street Journal (Asian edition)*. Significant public speaking experience.

## **Legal Experience**

**Enron International** – Houston, Texas  
*Senior Counsel*

1996-February 2004

Significant experience negotiating and documenting international business transactions, and managing international and domestic teams of all sizes through project completion. Continuously retained post-bankruptcy to assist shareholders with resolution.

**Baker Botts, L.L.P.** – Houston, Texas  
*Attorney in International Practice Group of Corporate Department*

1988-1996

Advising foreign and domestic clients in legal aspects of international and domestic corporate and commercial matters. Managing foreign counsel globally. Secured to premier Mexican law firm **Santamarina y Steta, S.C.** in Mexico City (Fall 1993).

## **SELECT PRESENTATIONS**

*Captivate Clients and Colleagues across Cultures*: Professional Convention Management Association (2009).

*Creating Executive Presence*: Association of Corporate Counsel (2017).

*Creating Inclusiveness in the Global Workforce*: Noble Energy (2012).

*Effective and Engaging Client Development*: KPMG International Tax (2006).

*Global Rainmaking Success Strategies*: Goldman Sachs Wealth Management (2007).

*Leadership Success Strategies*: Accenture Resources Marketing Group (2015).

*Personal Branding for Professional Success*: Presented numerous times including to Accenture Resources Marketing Group (2016); National Association of Women MBAs-Houston (2014); Association of International Petroleum Negotiators (2012); ASHRAE (2010); and Conoco Phillips Women's Network (2010).

*Public Speaking Success Strategies*: Jones Partners, Rice Business (2016).

*Strategies for Developing More U.S. Clients*: LexisNexus Global Client Development Group (2009).

*Welcome to America: American History, Economy and Culture*: SINOPEC (2012).

*Working Effectively with American Clients and Colleagues*: American Bar Association's International Law Section (2008).

## SELECT PUBLICATIONS

"Creative Strategies for Launching and Growing an International Law Practice," *Careers in International Law*, 4<sup>th</sup> ed. (Chicago, IL: American Bar Association Publishing, 2012).

"Going Global," *Rice Business*, Fall 2016, pp. 44-45.

"Cross Border Litigation: Preparing for Cultural Nuances," *The Advocate, State Bar Litigation Report (State Bar of Texas)*, Summer 2013, pp. 38-41.

"Going Global," *Texas Bar Journal*, July 2012, pp. 556-567.

"Global Rainmaking Tips: Pointers on Developing Clients Abroad," *Law Practice*, July 2008.

"The Culturally Savvy Associate: Top Three Tips for Moving Up in a Global Economy," *Law Practice*, April/May 2007, p. 45.

## SELECT PROFESSIONAL ACTIVITIES

**International Coach Federation** (professionally-trained and certified coach holding ACC credential); **Station Houston Entrepreneurial Hub** (Mentor); **Houston Committee on Foreign Relations** (Executive Committee and Former Chairperson); **Honorary Consul of Georgia in State of Texas**; and **Member of Consular Corps of Houston**.

## PERSONAL

Proficient in Spanish; working knowledge of French and Italian. Extensive business and personal travel. Study programs in Vienna, Austria (1983) and Florence, Italy (1980).

Clerkship at the **U.S. Department of Justice, Civil Division** (1986), and internships on Capitol Hill for members of the **U.S. Congress** (1982, 1983). Selected as a **National Endowment for the Arts** panelist (four times).