



# VETERANS

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## BUSINESS BATTLE

## SEMI-FINALISTS

### VENTURE TRACK

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RANDIAN

RANDIAN is a patented platform that combines streaming video with e-commerce by making content interactive with viewers, allowing them to shop for products while they're streaming on their screens. RANDIAN's catalog has full-scale e-commerce allowing an "Amazon-like" single transaction to buy multiple items. Founder Ian Truitner is a U.S. Army veteran.



SafeStamp is an anti-counterfeit authentication device for pharmaceutical manufacturers that can help customers with the vital task of validating the authenticity of the medicine they use, and help pharmaceutical companies recover lost revenue due to medicine counterfeiting. This product uses advanced, hard-to-counterfeit nanotechnology that is nonetheless easy for patients to use so they can ensure that the medicine they consume is authentic. Founder Matt McGuire is a U.S. Army veteran.



Power Polymer has created a patented compound and process called CHMC which provides an unusually strong hardened and shock absorbing skin to protect walls and doors from debris caused by severe environmental conditions. CHMC also strengthens bridges and other structures exposed to those environments. CHMC absorbs and dissipates shock, preventing cracking or denting of the underlying structure. Owner Tom Talcott is a U.S. Air Force veteran.



Reimbi is cloud software for travel and fee reimbursement, which will help hiring companies provide a great candidate experience and reduce the administrative effort of their talent acquisition and accounting teams, potentially saving hundreds of work hours every month. Other applications include the reimbursement of conference speakers, interns and other types of non-employees. CEO David Heller is a U.S. Army veteran.



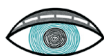
Harvest Returns is an online platform that connects investors to farmers who need to raise capital. The company facilitates capital raises for small to medium size operators while providing streamlined access to attractive, low-risk, private investment opportunities in production farming. CEO Chris Rawley is a U.S. Navy veteran.

## VENTURE TRACK

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Off Duty Blue is a cloud-based overtime management and automation application for law enforcement agencies that enables officers, supervisors and special event clients to use a single, intuitive web-based interface to budget, program, control, and track officer overtime hours. Founder Jim Raschella is a U.S. Marine Corps veteran.



SEE ID, Inc.

SEE ID is a patent-pending technology making location definition on roadways extremely accurate. It is being developed so that it can be integrated into all vehicles, from new autonomous to retrofitted classics. As potential government-mandated safety requirements for autonomous vehicles emerge, SEE ID hopes to lead the way in a multi-billion dollar industry. Owner William Reny is a U.S. Air Force veteran.



Maco is building a dropship platform that re-imagines the way people gift the ones they care about. The platform allows members to add any product from any site and have their friends, family, and supporters gift (or crowd gift) their items. CEO Phil Duong is a U.S. Marine Corps veteran.



Feedme Fitness is a subscription software service, delivered through a website and mobile apps, that generates high quality, customized, adaptive workout and nutrition plans for users. Subscribers save time, mental energy, and maximize their results. Accountability tools and social connections/groups built into the software help users adopt and continue a tailored fitness lifestyle indefinitely. Owner Adam Burke is a U.S. Army veteran.



Rock N Roe Aquaponics has designed a proprietary, modular aquaponics system that produces high quality organic produce and fresh tilapia in a completely closed loop system, removing any possibility of outside contamination. This method of farming uses 95% less water than traditional farming and produces almost zero waste. CEO Nathaniel Spurgeon is a U.S. Marine Corps veteran.



FAMILY PROUD

Family Proud gives hospital patients and their families a mobile app that helps solve all their logistical needs. Its features include real-time peer-to-peer messaging, map sharing, and the ability to communicate specific products and services to the support network via a care registry at no direct cost to the patient. It facilitates an online support network currently focused on veterans and oncology patients. CEO Jaden Risner is a U.S. Navy veteran and reservist.



Welcome Connect is an innovative, integrated real-estate platform that identifies and cultivates relationships between homebuyers and local real estate agents. Informed by the management team's decades of experience in the industry, this platform will improve lead generation and facilitate transaction management, to allow both real estate agents and mortgage professionals to focus on what they are best at: showing homes and closing deals. Founder Chris Schilling is a U.S. Navy veteran.

## OWNER/OPERATER TRACK

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A post-maternity clothing line designed for new mothers, Zanbazan's signature feature is its patent-pending dual-sided zippers. Zanbazan gives new mothers a convenient way to nurse or pump and maximizes privacy while in use, enabling these women to make a confident return to the workplace and beyond. Owner Nargis Mougey is a U.S. Army veteran.

### Amor Oral

Personal Lubricants

Amor Oral is a new, innovative line of flavored personal lubricants. Available in 44 flavors, the products are water-based, paraben-free, and use only food-quality ingredients. Since launching in October 2018, sales have grown steadily and outside investment is needed to keep up with customer demands. Owner Sean Johnson is a U.S. Army veteran.

### KNIFEHAND NUTRITION

Knifehand Nutrition is a whole food plant-based frozen meal business providing healthy, sustainable, and locally sourced meals in the Syracuse, NY area. The biggest hurdle plant-based and vegan diets present is that it's inconvenient to prepare your own food in a relentlessly fast-paced society and readily accessible fresh meals are nowhere to be found. Knifehand Nutrition plans to expand to a food truck and eventual storefronts to provide plant-based, healthy foods across the country. Owner Joey Dunaway is a U.S. Marine Corps veteran.

### Harvard Telemedicine

Harvard Telemedicine is bringing direct primary care access to the residents in Central Texas along with providing industrial workers pre-employment exams, drug screenings, work-related injury treatment and mobile clinician services. The company's goal is to set up a clinic, as well as mobile clinic that will serve remote areas as well. Founder Michael Smith is a U.S. Navy veteran.

## OWNER/OPERATER TRACK

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And I Like It makes it simple to transition from sugary snacks due to a proprietary unique natural sweetener that tastes great and is similar to sugar, but without the harmful side effects. Individual cheesecakes are perfectly portioned and sold in convenient on-the-go packaging. They are a healthy indulgence for breakfast thru dessert; made with quality gluten-free, sugar-free, and non-GMO ingredients. Profitable since its inception, And I Like It seeks investment to scale and grow the business. Founder Ericka McKim is a U.S. Navy veteran.



City Gym combines the service and specialty training of boutique health studios with high-end health clubs to provide customers with the ultimate fitness membership. Staffed completely by veterans, City Gym eliminates the need for customers to have memberships to both a big-box gym and individual studios for specialized classes. The gym offers affordable personal training and a sense of community while shifting the business model from volume to value. Owner Evan Duncan is a U.S. Marine Corps veteran.



When Henri Hammond special-ordered a foam wall sign to celebrate his son's football success at John Hopkins University, he stumbled upon an unserved market in sports paraphernalia. He since launched Gotta Have It Fan Foams, a company with exclusive rights to manufacture foam wall signs for smaller colleges and universities. The company holds exclusive distribution rights for FanFave, the official NFL, NBA and NHL manufacturer of 3D fan foam wall signs and seeks to expand the product options available to fans of FCS, Division II and Division III schools. Owner Henri Hammond is a U.S. Air Force veteran.



High Country Air Service is a New Mexico-based multi-disciplinary aviation services firm offering aircraft & fleet management, pilot services, flight testing, flight instruction and aviation consulting. High Country Air Service wants to expand to the air charter industry in New Mexico in order to fill an existing service gap in the market for boutique, direct transportation to remote airstrips in the state. Founder Dave Jesurun is a U.S. Air Force veteran.