

Schedule	CRN	Course & Section	Course Title	Instructor	Credits	Term	Meeting Dates	Meeting Day(s)	Meeting Time
Day	14148	MGMT 670-1	Operations Strategy	VanHorn, David	1.5	Term 1	8/26/2019 - 10/7/2019	MW	9:45am-11:15am
Day	14149	MGMT 674-1	Real Estate Finance: Securities	Duarte, Jefferson	1.5	Term 1	8/26/2019 - 10/7/2019	MW	9:45am-11:15am
Day	14142	MGMT 642-1	Futures and Options I	Fleming, Jeff	1.5	Term 1	8/26/2019 - 10/7/2019	MW	2:15pm-3:45pm
Day	14165	MGMT 833-1	Strategy in Technology Ecosystems	Piazza, Alessandro	1.5	Term 1	8/26/2019 - 10/7/2019	MW	2:15pm-3:45pm
Day	14146	MGMT 651-1	Fixed Income Management	Xing, Yuhang	1.5	Term 1	8/27/2019 - 10/3/2019	TTh	12:30pm-2pm
Day	14150	MGMT 680-1	Customer Lifetime Value	Gopalakrishnan, Arun	1.5	Term 1	8/27/2019 - 10/3/2019	TTh	12:30pm-2pm
Day	14138	MGMT 611-1	Geopolitics of Energy	Arnold, William	1.5	Term 1	8/27/2019 - 10/3/2019	TTh	2:15pm-3:45pm
Day	14152	MGMT 682-1	Pricing Strategies	Dholakia, Utpal	1.5	Term 1	8/27/2019 - 10/3/2019	TTh	2:15pm-3:45pm
Day	14166	MGMT 954-1	Corporate Financial Restructuring	Anapolsky, Jeffrey	1.5	Term 1	8/29/2019 - 10/3/2019	Th	8am-11:15am
Day	14134	MGMT 601-1	Financial Statement Analysis	Rountree, Brian	3	Term 1-2	8/26/2019 - 12/9/2019	MW	8am-9:30am
Day	14135	MGMT 601-2	Financial Statement Analysis	Rountree, Brian	3	Term 1-2	8/26/2019 - 12/9/2019	MW	9:45am-11:15am
Day	12063	MGMT 757-2	Real Estate Lab: Develop, Design and Construction	Cannady, William; Duarte, Jefferson	3	Term 1-2	8/27/2019 - 12/10/2019	TTh	2:30pm-3:45pm
Day	14162	MGMT 747-1	Regulatory Environment of Business	Butler, Lee Ann	1.5	Term 2	10/28/2019 - 12/9/2019	MW	9:45am-11:15am
Day	14147	MGMT 658-1	Applied Risk Management	Duarte, Jefferson	1.5	Term 2	10/28/2019 - 12/9/2019	MW	12:30pm-2pm
Day	14154	MGMT 707-1	Advanced Marketing Research	Gopalakrishnan, Arun	1.5	Term 2	10/28/2019 - 12/9/2019	MW	12:30pm-2pm
Day	14144	MGMT 646-1	Corporate Investment Policy	Crane, Alan	1.5	Term 2	10/28/2019 - 12/9/2019	MW	2:15pm-3:45pm
Day	14153	MGMT 701-1	Marketing Experimentation	Putnam-Farr, Eleanor	1.5	Term 2	10/28/2019 - 12/9/2019	MW	2:15pm-3:45pm
Day	14159	MGMT 719-1	Supply Chain Management	Cimino, Todd	1.5	Term 2	10/28/2019 - 12/9/2019	MW	4pm-5:30pm
Day	14161	MGMT 742-1	International Private Equity Real Estate	Nasser, Karlston	1.5	Term 2	10/28/2019 - 12/9/2019	MW	4pm-5:30pm
Day	14139	MGMT 618-1	Bestsellers: The Science and Wisdom	Sonenshein, Scott	1.5	Term 2	10/29/2019 - 12/3/2019	T	8am-11:15am
Day	14143	MGMT 645-1	Portfolio Management	Xing, Yuhang	1.5	Term 2	10/29/2019 - 12/10/2019	TTh	9:45am-11:15am
Day	14145	MGMT 650-1	Futures and Options II	Xing, Yuhang	1.5	Term 2	10/29/2019 - 12/10/2019	TTh	12:30pm-2pm
Day	14151	MGMT 681-1	Managing Customer Perceptions	Kalra, Ajay	1.5	Term 2	10/29/2019 - 12/10/2019	TTh	12:30pm-2pm
Day	14136	MGMT 603-1	Income Taxation and Business Decisions	Viebig, Richard	1.5	Term 2	10/29/2019 - 12/10/2019	TTh	4pm-5:30pm
Day	14141	MGMT 627-1	Enterprise Acquisition	Danto, Allan	1.5	Term 2	10/31/2019 - 12/10/2019	Th T (12/10 only)	8am-11:15am
Eve	14089	MGMT 610-1	Fundamentals of the Energy Industry	Kaminski, Vincent; Lin, Martin	1.5	Term 1	8/26/2019 - 10/7/2019	M	6:15pm-9:30pm
Eve	14098	MGMT 659-1	Real Estate Finance: Asset Valuation	Duarte, Jefferson	1.5	Term 1	8/26/2019 - 10/7/2019	M	6:15pm-9:30pm
Eve	14101	MGMT 678-1	Business of Healthcare	Kroger, Edward	1.5	Term 1	8/26/2019 - 10/7/2019	M	6:15pm-9:30pm
Eve	14086	MGMP 601-1	Using Financial Statements to Evaluate Firm Performance	Lansford, Benjamin	1.5	Term 1	8/27/2019 - 10/1/2019	T	6:15pm-9:30pm
Eve	14100	MGMT 670-2	Operations Strategy	VanHorn, David	1.5	Term 1	8/27/2019 - 10/1/2019	T	6:15pm-9:30pm
Eve	14105	MGMT 686-1	Introduction to Marketing Research	Porter, Constance	1.5	Term 1	8/27/2019 - 10/1/2019	T	6:15pm-9:30pm
Eve	14093	MGMT 642-2	Futures and Options I	Fleming, Jeff	1.5	Term 1	8/28/2019 - 10/2/2019	W	6:15pm-9:30pm
Eve	14108	MGMT 833-2	Strategy in Technology Ecosystems	Piazza, Alessandro	1.5	Term 1	8/28/2019 - 10/2/2019	W	6:15pm-9:30pm
Eve	14117	MGMT 621-1	The New Enterprise	Panahi, Hesam	3	Term 1-2	8/27/2019 - 12/3/2019	T	6:15pm-9:30pm

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Eve	14090	MGMT 616-1	Energy Market Organization	Kaminski, Vincent; Lin, Martin	1.5	Term 2	10/28/2019 - 12/2/2019	M	6:15pm-9:30pm
Eve	14092	MGMT 631-1	Health Insurance in the U.S.: The Essentials	Janda, Kenneth	1.5	Term 2	10/28/2019 - 12/2/2019	M	6:15pm-9:30pm
Eve	14099	MGMT 660-1	Real Estate Contract Negotiations for Business Professionals	Roffwarg, Aaron	1.5	Term 2	10/28/2019 - 12/2/2019	M	6:15pm-9:30pm
Eve	14109	MGMT 995-1	Advanced Business Analytics	Kamakura, Wagner	1.5	Term 2	10/28/2019 - 12/2/2019	M	6:15pm-9:30pm
Eve	14120	MGMT 784-2	Power and Influence in Organizations	Miles, Jonathan	1.5	Term 2	10/29/2019 - 12/3/2019	T	6:15pm-9:30pm
Eve	14095	MGMT 646-2	Corporate Investment Policy	Carlin, Bruce	1.5	Term 2	10/30/2019 - 12/9/2019	W M (12/9 only)	6:15pm-9:30pm
Eve	14103	MGMT 681-2	Managing Customer Perceptions	Kalra, Ajay	1.5	Term 2	10/30/2019 - 12/9/2019	W M (12/9 only)	6:15pm-9:30pm
Eve	14106	MGMT 713-1	Strategic Issues for Global Business	Zhang, Yan	1.5	Term 2	10/30/2019 - 12/9/2019	W M (12/9 only)	6:15pm-9:30pm
Eve	14107	MGMT 719-2	Supply Chain Management	Bhagat, Ratan	1.5	Term 2	10/30/2019 - 12/9/2019	W M (12/9 only)	6:15pm-9:30pm
Eve	14096	MGMT 648-1	Applied Finance	Crotty, Kevin	1.5	Term 0	8/5/2019 - 8/21/2019	MW	6:15pm-9:30pm
Eve	14102	MGMT 680-2	Customer Lifetime Value	Gopalakrishnan, Arun	1.5	Term 0	8/5/2019 - 8/21/2019	MW	6:15pm-9:30pm
Eve	14097	MGMT 648-2	Applied Finance	Crotty, Kevin	1.5	Term 0	8/6/2019 - 8/22/2019	TTh	6:15pm-9:30pm
Wkd	14238	MGMT 642-3	Futures and Options I	Xing, Yuhang	1.5	Term 1	8/31 9/14 9/28 10/12	Sa Sa Sa Sa	1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm
Wkd	14240	MGMT 686-2	Introduction to Marketing Research	Porter, Constance	1.5	Term 1	8/31 9/14 9/28 10/12	Sa Sa Sa Sa	1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm
Wkd	14242	MGMT 927-1	The New Enterprise	Danto, Allan	1.5	Term 1	8/31 9/14 9/28 10/12	Sa Sa Sa Sa	1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm
Wkd	14237	MGMP 601-2	Using Financial Statements to Evaluate Firm Performance	Balakrishnan, Karthik	1.5	Term 1	8/31 9/14 9/28 10/12	Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm
Wkd	14239	MGMT 682-3	Pricing Strategies	Dholakia, Utpal	1.5	Term 1	8/31 9/14 9/28 10/12	Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm
Wkd	14241	MGMT 833-3	Strategy in Technology Ecosystems	Piazza, Alessandro	1.5	Term 1	8/31 9/14 9/28 10/12	Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm

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Wkd	14236	MGMT 995-2	Advanced Business Analytics	Kamakura, Wagner	1.5	Term 1	8/31	Sa	7:30am-12:30pm
							9/14	Sa	1:30pm-6:30pm
							9/28	Sa	7:30am-12:30pm
							10/12	Sa	1:30pm-6:30pm
Wkd	14243	MGMP 602-2	Accounting-Based Valuation	Balakrishnan, Karthik	1.5	Term 2	10/26	Sa	1:30pm-6:30pm
							11/9	Sa	7:30am-12:30pm
							11/23	Sa	1:30pm-6:30pm
							12/7	Sa	7:30am-12:30pm
Wkd	14244	MGMT 611-2	Geopolitics of Energy	Arnold, William	1.5	Term 2	10/26	Sa	1:30pm-6:30pm
							11/9	Sa	7:30am-12:30pm
							11/23	Sa	1:30pm-6:30pm
							12/7	Sa	7:30am-12:30pm
Wkd	14248	MGMT 707-2	Advanced Marketing Research	Gopalakrishnan, Arun	1.5	Term 2	10/26	Sa	1:30pm-6:30pm
							11/9	Sa	7:30am-12:30pm
							11/23	Sa	1:30pm-6:30pm
							12/7	Sa	7:30am-12:30pm
Wkd	14249	MGMT 712-1	Process Management and Quality Improvement	Wedgwood, Ian	1.5	Term 2	10/26	Sa	1:30pm-6:30pm
							11/9	Sa	7:30am-12:30pm
							11/23	Sa	1:30pm-6:30pm
							12/7	Sa	7:30am-12:30pm
Wkd	14246	MGMT 646-3	Corporate Investment Policy	Crane, Alan	1.5	Term 2	10/26	Sa	7:30am-12:30pm
							11/9	Sa	1:30pm-6:30pm
							11/23	Sa	7:30am-12:30pm
							12/7	Sa	1:30pm-6:30pm
Wkd	14247	MGMT 684-1	Brand Strategy	Clark, Kathleen Harrington	1.5	Term 2	10/26	Sa	7:30am-12:30pm
							11/9	Sa	1:30pm-6:30pm
							11/23	Sa	7:30am-12:30pm
							12/7	Sa	1:30pm-6:30pm
Wkd	14250	MGMT 719-3	Supply Chain Management	Bhagat, Ratan	1.5	Term 2	10/26	Sa	7:30am-12:30pm
							11/9	Sa	1:30pm-6:30pm
							11/23	Sa	7:30am-12:30pm
							12/7	Sa	1:30pm-6:30pm
Wkd	14227	MGMT 618-2	Bestsellers: The Science and Wisdom	Sonenshein, Scott	1.5	PW - Friday	8/30	F	12:30pm-3:45pm
							9/13	F	12:30pm-3:45pm
							9/27	F	12:30pm-3:45pm
							10/11	F	12:30pm-3:45pm
							10/25	F	12:30pm-3:45pm
11/22	F	12:30pm-3:45pm							
Wkd	14231	MGMT 817-1	Decision Strategies	Skinner, David	1.5	PW - Friday	8/30	F	12:30pm-3:45pm
							9/13	F	12:30pm-3:45pm
							9/27	F	12:30pm-3:45pm
							10/11	F	12:30pm-3:45pm
							10/25	F	12:30pm-3:45pm
11/22	F	12:30pm-3:45pm							

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Wkd	14235	MGMT 680-3	Customer Lifetime Value	Gopalakrishnan, Arun	1.5	Term 0	8/2 8/16 8/30 9/13	F F F F	4pm-9:30pm 4pm-9:30pm 4pm-9:30pm 4pm-9:30pm
EMBA	14215	MGMT 813-1	Leading for Creativity and Innovation	Zhou, Jing	1.5	Term 1	8/30 9/13 9/27 9/27 10/11	F F F F F	8am-12:30pm 8am-12:30pm 10:30am-12:30pm 1:30pm-6pm 1:30pm-6pm
EMBA	14216	MGMT 848-1	Applied Finance	Weston, James	1.5	Term 1	8/30 9/13 9/27 9/27 10/11	F F F F F	8am-12:30pm 8am-12:30pm 10:30am-12:30pm 1:30pm-6pm 1:30pm-6pm
EMBA	14214	MGMT 927-2	The New Enterprise	Danto, Allan	1.5	Term 1	8/30 8/31 9/14 9/28 10/12	F Sa Sa Sa Sa	4pm-6pm 8am-12:30pm 1:30pm-6pm 8am-12:30pm 1:30pm-6pm
EMBA	14217	MGMT 961-1	Business Law	Stuart, Laurence	1.5	Term 1	8/31 9/13 9/14 9/28 10/12	Sa F Sa Sa Sa	1:30pm-6pm 4pm-6pm 8am-12:30pm 1:30pm-6pm 8am-12:30pm
EMBA	14219	MGMT 646-4	Corporate Investment Policy	Carlin, Bruce	1.5	Term 2	10/25 10/25 11/8 11/22 12/6	F F F F F	8am-12:30pm 1:30pm-3:30pm 1:30pm-6pm 1:30pm-6pm 8am-12:30pm
EMBA	14225	MGMT 962-1	Applied Contract Law	Stuart, Laurence	1.5	Term 2	10/26 11/8 11/9 11/23 12/7	Sa F Sa Sa Sa	1:30pm-6pm 8am-10am 8am-12:30pm 1:30pm-6pm 8am-12:30pm
EMBA	14223	MGMT 904-1	Management Control Systems	Sivaramakrishnan, Konduru	1.5	Term 2	10/26 11/9 11/23 12/6 12/7	Sa Sa Sa F Sa	8am-12:30pm 1:30pm-6pm 8am-12:30pm 1:30pm-3:30pm 1:30pm-6pm