

Schedule	CRN	Course & Section	Course Title	Instructor	Credits	Term	Meeting Dates	Meeting Day(s)	Meeting Time
Day	27049	MGMT 725-1	Intellectual Property Strategy for Entrepreneurs: Legal and Strategic Aspects	Toedt, D.C.	1.5	Term 1	1/22/2025 - 3/3/2025	MW	9:45am-11:15am
Day	27087	MGMT 803-2	Introduction to genAI for Business Applications	Perley, Kathleen	1.5	Term 1	1/22/2025 - 3/3/2025	MW	9:45am-11:15am
Day	27011	MGMT 652-1	Mergers and Acquisitions	Grullon, Gustavo	1.5	Term 1	1/22/2025 - 3/3/2025	MW	2:15pm-3:45pm
Day	27086	MGMT 803-1	Introduction to genAI for Business Applications	Perley, Kathleen	1.5	Term 1	1/22/2025 - 3/3/2025	MW	2:15pm-3:45pm
Day	27005	MGMT 641-1	Entrepreneurial Strategy	Hochberg, Yael	1.5	Term 1	1/21/2025 - 2/25/2025	T	2:15pm-5:30pm
Day	26973	MGMT 541-2	Economic Environment of Business	Farnsworth, Heber	1.5	Term 1	1/21/2025 - 2/27/2025	TTh	8am-9:30am
Day	27010	MGMT 648-2	Applied Finance	Zhang, David	1.5	Term 1	1/21/2025 - 2/27/2025	TTh	2:15pm-3:45pm
Day	27046	MGMT 721-1	Business Law	Butler, Lee Ann	1.5	Term 1	1/21/2025 - 2/27/2025	TTh	2:15pm-3:45pm
Day	27021	MGMT 678-1	Business of Healthcare	Kroger, Edward	1.5	Term 1	1/21/2025 - 2/27/2025	TTh	4pm-5:30pm
Day	27078	MGMT 788-1	Corporate Rivalry	Carlin, Bruce	1.5	Term 1	1/21/2025 - 2/27/2025	TTh	4pm-5:30pm
Eve	27018	MGMT 660-1	Real Estate Contract Negotiations for Business Professionals	Roffwarg, Aaron	1.5	Term 1	1/27/2025 - 3/3/2025	M	6:15pm-9:30pm
Eve	27033	MGMT 695-1	Value-Based Healthcare	Matuk-Villazon, Omar	1.5	Term 1	1/27/2025 - 3/3/2025	M	6:15pm-9:30pm
Eve	26906	MGMT 616-1	Energy Market Organization	Kaminski, Vincent; Lin, Martin	1.5	Term 1	1/21/2025 - 2/25/2025	T	6:15pm-9:30pm
Eve	27008	MGMT 646-1	Advanced Corporate Finance	Barry, John	1.5	Term 1	1/21/2025 - 2/25/2025	T	6:15pm-9:30pm
Eve	27012	MGMT 652-2	Mergers and Acquisitions	Grullon, Gustavo	1.5	Term 1	1/22/2025 - 2/26/2025	W	6:15pm-9:30pm
Eve	27088	MGMT 803-3	Introduction to genAI for Business Applications	Perley, Kathleen	1.5	Term 1	1/22/2025 - 2/26/2025	W	6:15pm-9:30pm
Wkd	27013	MGMT 652-3	Mergers and Acquisitions	Grullon, Gustavo	1.5	Term 1	1/11 1/25 2/8 2/22	Sa Sa Sa Sa	1:30pm-6:30pm 7:30am-12:30pm 7:30am-12:30pm 1:30pm-6:30pm
Wkd	27059	MGMT 749-1	Operations Improvement II: Methodology	Wedgwood, Ian	1.5	Term 1	1/11 1/25 2/8 2/22	Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 1:30pm-6:30pm 7:30am-12:30pm
Hybrid	27080	MGMT 788-3	Corporate Rivalry	Carlin, Bruce	1.5	Term 1	1/7 1/11 1/16 1/30 2/8 2/13	T Sa Th Th Sa Th	6:30pm-8pm 2pm-6:30pm 6:30pm-8pm 6:30pm-8pm 8am-12:30pm 6:30pm-8pm
Hybrid	27097	MGMT 927-1	Entrepreneurial Pathways: An Introduction to Entrepreneurship	Danto, Allan	1.5	Term 1	1/7 1/11 1/16 1/30 2/8 2/13	T Sa Th Th Sa Th	6:30pm-8pm 2pm-6:30pm 6:30pm-8pm 6:30pm-8pm 8am-12:30pm 6:30pm-8pm

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Hybrid	27006	MGMT 641-2	Entrepreneurial Strategy	Hochberg, Yael	1.5	Term 1	1/7 1/11 1/16 1/30 2/8 2/13	T Sa Th Th Sa Th	8:30pm-10pm 8am-12:30pm 8:30pm-10pm 8:30pm-10pm 2pm-6:30pm 8:30pm-10pm
EMBA	27072	MGMT 774-2	Leading Through Collaboration	van Knippenberg, Daniel	1.5	Term 1	1/11 1/25 2/8 2/22	Sa Sa Sa Sa	1:30pm-6pm 8am-12:30pm 8am-12:30pm 1:30pm-6pm
Day	27041	MGMT 718-1	Energy Assets	Secomandi, Nicola	3	Term 1-2	1/27/2025 - 3/3/2025 3/17/2025 - 4/21/2025	M	2:15pm-5:30pm
Eve	27007	MGMT 643-1	Equity Analysis Practicum: The Wright Fund	Farnsworth, Heber	3	Term 1-2	1/27/2025 - 3/3/2025 3/17/2025 - 4/21/2025	M	6:15pm-9:30pm
Eve	27042	MGMT 718-2	Energy Assets	Secomandi, Nicola	3	Term 1-2	1/27/2025 - 3/3/2025 3/17/2025 - 4/21/2025	M	6:15pm-9:30pm
Eve	27015	MGMT 656-1	Energy Derivatives	Kaminski, Vincent	3	Term 1-2	1/22/2025 - 2/26/2025 3/19/2025 - 4/23/2025	W	6:15pm-9:30pm
Wkd	27043	MGMT 718-3	Energy Assets	Secomandi, Nicola	3	Term 1-2	1/11 1/25 2/8 2/22 3/8 3/22 4/5 4/19	Sa Sa Sa Sa Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm
Day	27004	MGMT 637-1	Dilemmas in Founding New Ventures	Zarinfar, Rassul	1.5	Term 2	3/17/2025 - 4/23/2025	MW	9:45am-11:15am
Day	26996	MGMT 610-1	Fundamentals of the Energy Industry	Spector, Brian	1.5	Term 2	3/17/2025 - 4/23/2025	MW	2:15pm-3:45pm
Day	27034	MGMT 697-1	Strategies for Problem Solving	Hemmer, Thomas	1.5	Term 2	3/17/2025 - 4/23/2025	MW	2:15pm-3:45pm
Day	27044	MGMT 720-1	genAI: Strategy and Integration	Perley, Kathleen	1.5	Term 2	3/17/2025 - 4/23/2025	MW	2:15pm-3:45pm
Day	27074	MGMT 778-1	Customer Experience Management	Dholakia, Utpal	1.5	Term 2	3/17/2025 - 4/23/2025	MW	2:15pm-3:45pm
Day	27101	MGMT 995-1	Introduction to Data Mining for Business Analytics	Tezcan, Tolga	1.5	Term 2	3/17/2025 - 4/23/2025	MW	2:15pm-3:45pm
Day	26968	MGMT 503-1	Management Control	Joffre, Anthony	1.5	Term 2	3/17/2025 - 4/23/2025	MW	4pm-5:30pm
Day	27052	MGMT 732-1	Tech Product Management	Massaro, Diana	1.5	Term 2	3/17/2025 - 4/23/2025	MW	4pm-5:30pm
Day	26993	MGMT 606-1	Energy Finance	Farnsworth, Heber	1.5	Term 2	3/18/2025 - 4/24/2025	TTh	9:45am-11:15am
Day	27058	MGMT 748-1	Operations Improvement I: Toolkit	Wedgwood, Ian	1.5	Term 2	3/18/2025 - 4/24/2025	TTh	9:45am-11:15am
Day	27020	MGMT 675-1	AI Assisted Financial Analysis	Back, Kerry	1.5	Term 2	3/18/2025 - 4/24/2025	TTh	12:30pm-2pm
Day	27037	MGMT 698-1	Applied Operations Optimization	Pazgal, Amit	1.5	Term 2	3/18/2025 - 4/24/2025	TTh	2:15pm-3:45pm
Eve	27053	MGMT 732-2	Tech Product Management	Massaro, Diana	1.5	Term 2	3/17/2025 - 4/21/2025	M	6:15pm-9:30pm
Eve	27060	MGMT 750-1	Operations of Healthcare Systems	Tezcan, Tolga	1.5	Term 2	3/17/2025 - 4/21/2025	M	6:15pm-9:30pm
Eve	26997	MGMT 611-1	Geopolitics of Energy	Krane, James	1.5	Term 2	3/18/2025 - 4/22/2025	T	6:15pm-9:30pm
Eve	27045	MGMT 720-2	genAI: Strategy and Integration	Perley, Kathleen	1.5	Term 2	3/18/2025 - 4/22/2025	T	6:15pm-9:30pm
Eve	27110	MGMT 743-1	Corporate Treasury and the Capital Markets	Schafer, Robert	1.5	Term 2	3/18/2025 - 4/22/2025	T	6:15pm-9:30pm

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Eve	27075	MGMT 778-2	Customer Experience Management	Dholakia, Utpal	1.5	Term 2	3/19/2025 - 4/23/2025	W	6:15pm-9:30pm
Eve	27102	MGMT 995-2	Introduction to Data Mining for Business Analytics	Tezcan, Tolga	1.5	Term 2	3/19/2025 - 4/23/2025	W	6:15pm-9:30pm
Wkd	27019	MGMT 670-2	Operations Strategy	VanHorn, David	1.5	Term 2	3/8 3/22 4/5 4/19	Sa Sa Sa Sa	1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm
Wkd	27069	MGMT 771-1	Digital Marketing	Ferris, Christopher	1.5	Term 2	3/8 3/22 4/5 4/19	Sa Sa Sa Sa	1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm
Wkd	26994	MGMT 606-2	Energy Finance	Farnsworth, Heber	1.5	Term 2	3/8 3/22 4/5 4/19	Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm
Wkd	27036	MGMT 697-3	Strategies for Problem Solving	Hemmer, Thomas	1.5	Term 2	3/8 3/22 4/5 4/19	Sa Sa Sa Sa	7:30am-12:30pm 1:30pm-6:30pm 7:30am-12:30pm 1:30pm-6:30pm
Hybrid	27048	MGMT 721-3	Business Law	Butler, Lee Ann	1.5	Term 2	2/27 3/8 3/13 3/27 4/5 4/10	Th Sa Th Th Sa Th	6:30pm-8pm 8am-12:30pm 6:30pm-8pm 6:30pm-8pm 8am-12:30pm 6:30pm-8pm
Hybrid	27076	MGMT 778-3	Customer Experience Management	Dholakia, Utpal	1.5	Term 2	2/27 3/8 3/13 3/27 4/5 4/10	Th Sa Th Th Sa Th	6:30pm-8pm 8am-12:30pm 6:30pm-8pm 6:30pm-8pm 8am-12:30pm 6:30pm-8pm
Hybrid	27000	MGMT 627-1	Enterprise Acquisition	Danto, Allan	1.5	Term 2	2/27 3/8 3/13 3/27 4/5 4/10	Th Sa Th Th Sa Th	8:30pm-10pm 2pm-6:30pm 8:30pm-10pm 8:30pm-10pm 2pm-6:30pm 8:30pm-10pm
EMBA	27077	MGMT 784-3	Power and Influence in Organizations	Miles, Jonathan	1.5	Term 2	3/8 3/22 4/5 4/19	Sa Sa Sa Sa	1:30pm-6pm 8am-12:30pm 1:30pm-6pm 8am-12:30pm
EMBA	27098	MGMT 961-1	Business Law	Stuart, Laurence	1.5	Term 2	3/8 3/22 4/5 4/19	Sa Sa Sa Sa	8am-12:30pm 1:30pm-6pm 8am-12:30pm 1:30pm-6pm
	27073	MGMT 776-1	Introduction to Real Estate Industry	Donaldson, Edmund;	0.5		2/13	Th	6:15pm-9:30pm

## Spring 2025 Course Offerings Available for Alumni Auditing

Schedule	CRN	Course & Section	Course Title	Instructor	Credits	Term	Meeting Dates	Meeting Day(s)	Meeting Time
	26999	MGMT 624-1	Entrepreneurship in the Era of Energy Transition	Abou-Sayed, Omar	0.75		2/27 3/1	Th Sa	6:15pm-9:30pm 8am-6pm
	27001	MGMT 628-1	Introduction to User Experience	Watkins, Thomas	0.75		3/20 3/22 4/3	Th Sa Th	6:15pm-9:30pm 8am-6pm 6:15pm-9:30pm
	27138	MGMT 636-1	Leading Healthcare Through Disruptive Transformation	Phillips, Robert	0.75		2/13 3/1 3/27	Th Sa Th	6:15pm-9:30pm 8am-6pm 6:15pm-9:30pm
	27014	MGMT 655-1	The Money Revolution: Digital Disruption in Finance	Sanchez, Manolo	0.75		1/16 2/1 2/27	Th Sa Th	6:15pm-9:30pm 8am-6pm 6:15pm-9:30pm