## MANAGEMENT MAJOR CONCENTRATION SAMPLE DEGREE PLAN B



	FALL SEMESTER	SPRING SEMESTER
~	15 CREDIT HOURS	15 CREDIT HOURS
FRESHMAN YEAR	ECON 100 Principles of Economics (3) MATH 101 / MATH 105 (3) BUSI 305 Financial Accounting <b>or</b> BUSI 310 Leading People in Organizations (3) Elective (3) Elective (3)	BUSI 305 Financial Accounting <b>or</b> BUSI 310 Leading People in Organizations (3) Elective (3) Elective (3) Elective (3) Elective (3)
AR	16 CREDIT HOURS	15 CREDIT HOURS
SOPHOMORE YEAR	BUSI 395 Data Analytics (4) BUSI 390 Strategic Management (3) BUSI 296 Business Communication (3) Elective (3) Elective (3)	BUSI 374 Operations Management (3) BUSI 380 Marketing (3) Elective (3) Elective (3) Elective (3)
	15 CREDIT HOURS	15 CREDIT HOURS
JUNIOR YEAR	BUSI 430 Management Accounting (3) BUSI 343 Financial Management (3) Elective (3) Elective (3) Elective (3)	BUSI 421 Power, Influence and Organizational Change <b>or</b> BUSI 422 Negotiations and Decision Making <b>or</b> BUSI 433 Technology and Innovation Strategy (3) BUSI 432 Business and Society <b>or</b> BUSI 480 Marketing Strategy (3) Elective (3) Elective (3) Elective (3)
	16 CREDIT HOURS	14 CREDIT HOURS
SENIOR YEAR	BUSI 420 Leadership and Teams (4) Elective <b>or</b> Business Elective (3-4) Elective (3) Elective (3) Elective (3)	BUSI 431 Advanced Strategic Management (3) Elective <b>or</b> Business Elective (3-4) Elective (3) Elective (3)