# Anastasiya Zavyalova

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### **ACADEMIC POSITIONS**

### **Rice University**

 Associate Professor, with tenure, Jones Graduate School of Business, Strategy and Environment area 2019-present

 Assistant Professor, Jones Graduate School of Business, Strategy and Environment area 2012-2019

#### **EDUCATION**

## **University of Maryland**

2007-2012

Ph.D., Strategic Management, Robert H. Smith School of Business Dissertation committee: Rhonda Reger (chair), David Kirsch, Michael Pfarrer, Violina Rindova, Dave Waguespack, Linda Steiner (dean's representative)

## **Methodist University (former Methodist College)**

2002-2006

B.S., Business Administration, Financial Economics, and Marketing, Charles M. Reeves School of Business, *Summa Cum Laude* 

#### **Omsk State University**

2000-2002

Completed two years of coursework at the Department of Economics before transferring to Methodist College

#### RESEARCH INTERESTS

My research is focused on socially responsible and irresponsible organizational actions that build, damage, and restore social approval assets, such as reputation and celebrity.

### PEER-REVIEWED PUBLICATIONS

- Zavyalova, A., Bundy, J., and Humphrey, S. 2021. "A Relational Theory of Reputational Stability and Change," *Organization Science, forthcoming.*
- Goldfarb, B., Zavyalova, A., and Pillai, S. 2018. "Did Victories in Certification Contests Affect the Survival of Organizations in the American Automobile Industry During 1895-1912? A Replication Study," *Strategic Management Journal*, 39(8): 2335-2361.
- Zavyalova, A., Pfarrer, M., and Reger, R. 2017. "Celebrity or Infamy? The Consequences of Media Narratives about Organizational Identity," *Academy of Management Review*, 42(3): 461-480.

- Zavyalova, A., Pfarrer, M., Reger, R., and Hubbard, T. 2016. "Reputation as a Benefit *and* a Burden? How Stakeholders' Organizational Identification Affects the Role of Reputation Following a Negative Event," *Academy of Management Journal*, 59(1): 253-276.
  - o 3<sup>rd</sup> most cited and 9<sup>th</sup> most read paper published in the journal in 2016
- Zavyalova, A., Pfarrer, M., Reger, R., and Shapiro, D. 2012. "Managing the Message: The Effects of Firm Actions and Industry Spillovers on Media Coverage Following Wrongdoing," *Academy of Management Journal*, 55(5): 1079-1101.

### OTHER PUBLICATIONS

- Zavyalova, A., Pfarrer, M., and Reger, R. 2018. "Opening the black box of celebrity and infamy: Constituents as active consumers of media content," *Academy of Management Review*, 43(2): 330-332.
- Zavyalova, A. 2016. Organizational Identification. In C. E. Carroll (Ed.), *The SAGE encyclopedia of corporate reputation*. New York: Sage.
- Zavyalova, A. 2014. "Negative Consequences of Good Reputation and Positive Outcomes of Negative Events," *Socio-Economic Review*, 12: 181-186.

#### RESEARCH IN PROGRESS

- [Title withheld], with Conor Callahan and Anthea Zhang (under review at the *Strategic Management Journal*).
- [Title withheld], with Tim Hubbard, Conor Callahan, Daniel Zyung (under review at the *Strategic Management Journal*).
- [Title withheld], with Colby Green, Doug Schuler, and Richard Swartz (reject and resubmit at the *Organization Science*).
- "How a Scandal Affects Member Engagement in Special Occasions and Routine Activities: Evidence from Child Abuse Scandal in the Archdiocese of Philadelphia", with Bryan Stroube (working paper).
- "Organizations and Member Misconduct: Evidence from NCAA Football Players' Arrests", with Matt Josefy and Katalin Takacs Haynes (working paper).
- "The Role of Reputational Multidimensionality during Organizational Scandals: Evidence from Alumni Giving to Universities in the United States," with Abhinav Gupta (working paper).

## ACADEMIC AWARDS AND HONORS

- Winner-Award for Excellence in Research, Jones Graduate School of Business, Rice University, May 2019
- Winner-Best Reviewer award, Strategic Leadership and Governance IG, *Strategic Management Society 38<sup>th</sup> Annual International Conference*, Paris, France, September 2018
- Winner–ABCD award, OMT Division of the Academy of Management, 2017 awarded to best 25 out of over 1100 reviewers

- Honorable mention—Best Conference Paper award, "Why Victories in Certification Contests Did Not Affect the Survival of Organizations in the American Automobile Industry: A Replication Study," *Strategic Management Society 36<sup>th</sup> Annual International Conference*, Berlin, Germany, September 2016
- Verne F. Simons Distinguished Assistant Professor, Rice University, March 2016
- Nominee–Best Conference Paper award, "The Role of (Dis)Identification for Stakeholders' Approval of an Organization Following Positive and Negative Events," Strategic Management Society 35th Annual International Conference, Denver, CO, October 2015
- Winner—Oxford University Centre for Corporate Reputation Best Dissertation Award for 2013
- Winner-ABCD award, OMT Division of the Academy of Management, 2013 awarded to best 25 out of over 1100 reviewers
- Winner–Best Conference Paper award, "The Dark Side of Prominence: Organizational Consequences of Seeking Media Coverage," 17<sup>th</sup> International Conference on Corporate Reputation, Brand, Identity and Competitiveness, Barcelona, Spain, June 2013
- Winner-Allan N. Nash Outstanding Doctoral Student award, May 2012 awarded annually to one or two best Ph.D. student(s) across all programs in the business school
- Nominee–Best Conference Paper for Practical Implications award, "Drop in Rankings and Stakeholders' Decision to Transact," *Strategic Management Society 31st Annual International Conference*, Miami, FL, November 2011
- Recipient—Top 15% Teaching award, Robert H. Smith School of Business, University of Maryland, 2010-2011

#### **GRANTS**

- Verne F. Simons Distinguished Assistant Professor, Rice University, March 2016, \$5,000
- Brown Teaching Grant, Rice University, Spring 2013, \$2,390
- Oxford University Centre for Corporate Reputation Dissertation Grant 2011, \$14,655
- Smith Research Fellows Scholarship 2008, with Rhonda K. Reger and Debra Shapiro, \$4,000

### INVITED RESEARCH PRESENTATIONS

- University of Chicago, October 2019
- University of Notre Dame, March 2019
- HEC Lausanne, November 2017
- London Business School, June 2017

### CONSORTIA, SYMPOSIA, AND CONFERENCES\*

## **Academy of Management Annual Conference**

2020 Virtual Conference

• Co-organizer, "Reputation, Status, Legitimacy, and Celebrity: Research Challenges and Opportunities" symposium

<sup>\*</sup> denotes presentations by co-authors

- Nominated for the MOC Best Symposium Award
- Invited discussant, "Broadening our Sight Through Social Media (Data) in Organization and Management Studies" PDW

### 2019 Boston, MA

- Discussant, "Understanding Behavioral Consequences of Status Change" symposium
- Invited panelist, "Social Media and Social Evaluations" symposium

## 2018 Chicago, IL

- Invited discussant, "Content and Text Analysis in Organizational Research: Techniques and Applications" PDW
- Invited panelist, "Celebrity in Strategic Management and Organizational Studies" symposium
- Presenter, "The Strain of the Big Stage: Seeking to Understand Misconduct by College Athletes," Pecha Kucha Professional Development Workshop, Social Evaluations

### 2017 Atlanta, GA

- Invited panelist, "AIMing to Impress: Anticipatory Impression Management and the Organization" symposium
- Session Chair, Causes and Consequences of Organizational Misconduct, paper session

## 2016 Anaheim, CA

- Invited panelist, "Celebrity in Strategic Management and Organizational Studies" symposium
- Invited panelist, "When do Social Movements Make Organizations Accountable?" symposium
- Presenter, "Identification-Based Theory of Organizational Reputation"
- Presenter, "Losing the Faith: How a Child Abuse Scandal in the Catholic Church Affected Churchgoer Involvement in Philadelphia"\*

### 2015 Vancouver, Canada

- Invited panelist, "Unpacking Reputation: Benefits, Burdens, and Contingencies" symposium
- Presenter, "Organizational Reputation as a Source of Identification: When a High Reputation is a Benefit or a Burden During a Negative Event", symposium on "Unpacking Reputation: Benefits, Burdens, and Contingencies"

## 2014 Philadelphia, PA

• Invited participant, OMT Junior Faculty Workshop

### 2012 Boston, MA

 Presenter, "The Good, The Bad, and the Unknown: The Role of Media Reputation During Disruptions," Pecha Kucha Professional Development Workshop, Social Evaluations

- Presenter, 4<sup>th</sup> Annual Content Analysis Professional Development Workshop, Content Analysis in \*Organizational Research: Techniques and Applications, MOC division
- Presenter, "Losing the Faith: Organizational Identification and Wrongdoing in Catholic Church"\*
- Presenter, "Borne Identity: The Role of Organizational Identification and Reputation Following Disruptions"

#### 2011 San Antonio, TX

- Session Chair, "Re-thinking about Work, Identification and Identity" paper session
- Invited participant, OMT Doctoral Consortium
- Presenter, "Borne Identity: The Role of Organizational Identification and Reputation Following Disruptions", symposium on "Category Effects in the Evolution of Industries: Cognitive and Institutional Approaches"

### 2010 Montreal, Canada

- Invited participant, OMT Dissertation Proposal Workshop
- Invited panelist, Content Analysis Professional Development Workshop
- Presenter, "Confidentiality and the Process of Knowledge Generation: Approaches to Qualitative Organization Research"

### 2009 Chicago, IL

- Invited participant, Social Issues in Management Doctoral Student Consortium
- Presenter, "Reputation dynamics: Impact of spillover effects and firm actions on firm reputation"

### **Strategic Management Society Annual Conference**

### 2020 Virtual Conference

- Presenter, "Jump With a Safety Net: New CEOs Severance Pay and Firm Strategic Distinctiveness"\*
- Invited panelist, Early Career Development Workshop

### 2018 Paris, France

• Presenter, "The Strain of the Big Stage: Seeking to Understand Misconduct by College Athletes"

### 2017 Houston, TX

- Session Chair, "Are You the Fortunate Ones?" paper session
- Presenter, "The Role of Reputational Multidimensionality During Scandals"

## 2016 Berlin, Germany

 Presenter, "Why Victories in Certification Contests Did Not Affect the Survival of Organizations in the American Automobile Industry: A Replication Study"

<sup>\*</sup>denotes presentation by a co-author

#### 2015 Denver, CO

• Presenter, "Identification-Based Theory of Organizational Reputation"

### 2014 Copenhagen, Denmark

- Session Chair, "Unconventional Drivers of Strategy" paper session
- Presenter, "The Unintended Consequences of Seeking Celebrity"

## 2012 Prague, Czech Republic

- Presenter, "The Good, The Bad, and the Unknown: The Role of Media Reputation During Disruptions"
- Presenter, "Borne Identity: The Role of Organizational Identification and Reputation Following Disruptions"

### 2011 Miami, FL

• Presenter, "Borne Identity: The Role of Organizational Identification and Reputation Following Disruptions"

## 2009 Washington, DC

 Presenter, "Managing the Message: The Effects of Firm Actions and Industry Spillovers on Media Coverage Following Wrongdoing"

## Oxford Centre for Corporate Reputation Annual Reputation Symposium, Oxford, UK

#### 2019

• Invited discussant at the student Paper Development Workshop

### 2018

• Invited panelist, "Celebrity Research: Taking Stock and New Directions"

#### 2015

- Presenter, "Identification-Based Theory of Organizational Reputation"\*\*
- Presenter, "The Unintended Consequences of Seeking Celebrity"

### 2013

• Presenter, "The Benefits and Burdens of a High Reputation: The Joint Roles of Organizational Identification and Reputation Following Negative Events"

#### **EGOS Annual Conference**

### 2021 Amsterdam, Netherlands (virtual meeting)

• Co-convenor, "Social Evaluations in an Age of Disruption: Processes of Creation, Maintenance, and Destruction of Social Evaluations"

<sup>\*</sup>denotes presentation by a co-author

### 2020 Hamburg, Germany (virtual meeting)

• Co-convenor, "Social Evaluations: The Good, The Bad, and The Ugly"

### 2019 Edinburgh, UK

• Co-convenor, "Social Evaluations: Antecedents, Outcomes and the Process of Social Construction"

### 2018 Tallin, Estonia

 Co-convenor, "The Micro and Macro of Social Evaluations: Implications for Theory, Methods and Practice"

## **Mid-Atlantic Strategy Colloquium**

### 2013 Blacksburg, VA

• Presenter, "Losing the Faith: Organizational Identification and Wrongdoing in Catholic Church", Virginia Polytechnic Institute and State University

## 2011 Chapel Hill, NC

• Presenter, "Borne Identity: The Role of Organizational Identification and Reputation Following Disruptions", University of North Carolina

### 2010 College Park, MD

• Co-organizer, Fifth Annual Mid-Atlantic Strategy Colloquium, University of Maryland

### 2009 Raleigh, NC

• Presenter, "Managing the Message: The Effects of Firm Actions and Industry Spillovers on Media Coverage Following Wrongdoing", NC State University

#### Other

- Presenter, "The Role of (Dis)Identification for Stakeholder Reactions to Organizational Successes and Failures", *Micro Meets Macro Conference*, Arizona State University, Tempe, AZ, February 2018
- Invited panelist, *Singleton Governance Conference*, Lehigh University, Bethlehem, PA, May 2016
- Presenter, Content Analysis Professional Development Workshop, *Southern Management Association*, New Orleans, LA, November 2013
- Presenter, "Losing the Faith: Organizational Identification and Wrongdoing in Catholic Church", *Multi-Disciplinary Conference on Fraud and Misconduct*, University of California–Berkeley, Berkeley, CA, October 2013\*
- Presenter, "The Dark Side of Prominence: Organizational Consequences of Seeking Media Coverage", 17<sup>th</sup> International Conference on Corporate Reputation, Brand, Identity and Competitiveness, Barcelona, Spain, June 2013
- Presenter, "The Benefits and Burdens of a High Reputation: The Joint Roles of Organizational Identification and Reputation Following Negative Events", 17<sup>th</sup> International Conference on Corporate Reputation, Brand, Identity and Competitiveness, Barcelona, Spain, June 2013

- Invited participant, Reputation Institute Doctoral Student Pre-Conference Consortium, 15<sup>th</sup> International Conference on Corporate Reputation, Brand, Identity and Competitiveness, New Orleans, LA, May 2011
- Invited participant, "Managing the Message: The Effects of Firm Actions and Industry Spillovers on Media Coverage Following Wrongdoing", 18th Annual Doctoral Consortium for Competitiveness and Cooperation (CCC), Massachusetts Institute of Technology, Cambridge, MA, April 2011
- Presenter, "Reputation dynamics: Impact of spillover effects and firm actions on firm reputation,", *Atlanta Competitive Advantage Conference*, Atlanta, GA, May 2010\*

### **TEACHING**

• Recipient of a challenge coin from Jones Student Association for Executives for the Reputation Management course, EMBA class of 2021

#### Ph.D.

• Organization Theory (co-instructor), Rice University, 2017-2019

#### **Full-Time MBA**

- Reputation Management, Rice University, 2017-present
- Non-Market Strategy, Rice University, 2020-present
- ESG Issues in Strategy, Rice University, 2021-present
- Action Learning Project, Rice University, 2014-2015

### **Professional-evening MBA**

- Reputation Management, Rice University, 2020-present
- Non-Market Strategy, Rice University, 2020-present
- ESG Issues in Strategy, Rice University, 2021-present

#### **Professional-weekend MBA**

- Reputation Management, Rice University, 2020-present
- ESG Issues in Strategy, Rice University, 2021-present

### Undergraduate

- Introduction to Strategic Management, Rice University, 2013-2019
- Transformative Action: Effective Methods for Social Change (co-instructor), University of Maryland, 2011
- Strategic Management, University of Maryland, 2010

### **EDITORIAL BOARD MEMBERSHIP**

- Academy of Management Journal
- Academy of Management Review
- Strategic Management Journal

### AD-HOC REVIEWING

- *Administrative Science Quarterly*
- Journal of Management
- Journal of Management Studies

- Management Science
- Organization Science
- Strategic Entrepreneurship Journal

### PROFESSIONAL SERVICE

- Elected representative-at-large, Behavioral Strategy Interest Group, Strategic Management Society, 2018
- Elected representative-at-large, Strategic Leadership and Governance Interest Group, Strategic Management Society, 2018
- New Doctoral Student Consortium, Program Committee, Academy of Management, Montreal, CA August 2010

### UNIVERSITY SERVICE

- Member, Decanal Review Committee, Rice University, 2020-2021
- Member, Faculty Senate, Rice University, 2020-2021
- Member, Curriculum Committee, Jones Graduate School of Business, Rice University, 2020-2021
- Co-Chair, Business Major Task Force, Jones Graduate School of Business, Rice University, 2020
- Member, Academic Standards Committee, Jones Graduate School of Business, Rice University, 2017-2020
- Member, Business Minor Oversight Committee, Jones Graduate School of Business, Rice University, 2013-2019
- Member, Ph.D. Comprehensive Examination Committee, 2013-present
- Organizer, Speaker Series for Strategy and Environment Area, Rice University, 2014-2019
- Co-organizer, New Ph.D. Student Orientation, Rice University, 2014-2019
- President, Association of Doctoral Students, Robert H. Smith School of Business, University of Maryland, College Park, MD 2010-2011 academic year
- Vice-President, *Association of Doctoral Students*, Robert H. Smith School of Business, University of Maryland, College Park, MD 2009-2010 academic year
- Social Chair, *Association of Doctoral Students*, Robert H. Smith School of Business, University of Maryland, College Park, MD 2008-2009 academic year
- Tax advisor to international graduate students at the University of Maryland, 2007-2012

### PROFESSIONAL AFFILIATIONS

- Member of the Academy of Management, OMT and STR divisions
- Member of the Strategic Management Society
- Member of the European Group for Organizational Studies

## SKILLS AND PERSONAL INTERESTS

- Languages: Russian (native), English (fluent), Kazakh (beginner)
- AIESEC alumna, Omsk LC, VPSN
- Trying to regain my piano playing skills
- ASA101, 103, 104 certified—I enjoy sailing and deep sea fishing