

PROFESSIONAL EXPERIENCE

- 2015 to present** ***GAILLE PLLC***, Houston, Texas
MANAGING PARTNER
- Founder of 5-lawyer firm focused on energy transactions and serving as outside general counsel.
- 2011 to 2015** ***ZaZa Energy Corporation***, Houston, TX
CHIEF COMPLIANCE OFFICER, GENERAL COUNSEL & CORPORATE SECRETARY
- Chief legal officer for unconventional resources-focused firm listed on NASDAQ (ZAZA).
 - Responsible for ~\$2 million annual legal budget, risk management, procurement, projects, litigation, corporate governance policies, legal, regulatory and other contractual matters.
 - Lead negotiator of company's transactions, including nine-figure joint venture with EOG Resources.
- 2008 to 2011** ***Sequent Asset Management, LLC***, Houston, Texas
MANAGING DIRECTOR & GENERAL COUNSEL
- Chief legal officer for ~\$400 MM private investment fund registered with the Securities & Exchange Commission.
- 2007 to 2008** ***West & East Africa Development, LLC***, Houston, Texas
PRESIDENT
- President of ~\$40 million oil and gas exploration company focused on Sub-Saharan Africa, which acquired and divested four petroleum block interests in Cameroon, Madagascar and South Africa with private equity backing.
- 2001 to 2007** ***Occidental Oil & Gas Corporation ("OOGC")***, Houston, TX and Dubai, United Arab Emirates
DIRECTOR – BUSINESS DEVELOPMENT (OOGC) (2004 - 2007)
- Directed block acquisition program for Sub-Saharan Africa exploration portfolio, principally in Angola and Nigeria, culminating in the discovery of the 350 million barrel Uje Field in Nigeria's Block OPL-214.
 - Directed acquisition program for South American portfolio.
 - As the Senior Advisor – Gas Marketing to Dolphin Energy Limited, responsible for structuring and negotiating transactions for a 48-inch natural gas pipeline (2 billion cubic feet per day) and sales of 100,000+ barrels per day of condensate and related LPGs being sold to Japan.
- MANAGER LEGAL (Occidental Middle East Development); SENIOR COUNSEL (OOGC) (2001 – 2004)**
- Responsibility as legal manager for transactional, litigation and regulatory matters for several Occidental entities located in the Middle East and Africa.
 - Managed issues related to Occidental's re-entry into Libya following the lifting of sanctions in 2004.
 - Recipient of Occidental's "President's Award" for his innovative legal structuring of the Oman Gas Project.
- 1996 to 2001** ***Vinson & Elkins LLP***, Houston, TX
ASSOCIATE ATTORNEY
- Represented clients in a wide range of domestic and international energy matters, including transactions, securities, and regulatory matters.
- 1995 to 1996** **JUDICIAL CLERK to the Hon. J. Harvie Wilkinson, III, Chief Judge of the United States Court of Appeals for the Fourth Circuit**, Charlottesville, VA

EDUCATION

- 1992 to 1995 University of Chicago – Doctor of Law with High Honors**
- Olin Fellow in Law & Economics
 - Law & Economics Workshop (including Nobel Laureates such as Ronald Coase and Gary Becker)
 - Research Assistant to the Honorable Richard Posner, Chief Judge of the U.S. Court of Appeals for the Seventh Circuit
 - Member of the *University of Chicago Law Review*
 - Executive Editor of the *Harvard Journal of Law & Public Policy*
 - Order of the Coif
- 1988 to 1992 University of Texas at Austin – Bachelor of Arts with High Honors (Government Major)**
- Phi Beta Kappa

TEACHING & PUBLISHING

2013 to present University of Chicago Law School

Lecturer in Law. Gaille teaches the Energy Law Seminar, an upper level course that analyzes complex issues in United States and international energy, typically teaching in alternate years. Gaille also has guest lectured for Professor Helmholz's Oil & Gas Law course.

2008 to present Rice University Jesse H. Jones Graduate School of Business

Adjunct Professor of Management. Gaille teaches International Energy Development to second year MBA students (13 times) and previously has served as the Chairman of the Part-Time Faculty Committee.

Selected Publications:

- 2021, "A Tale of Two Clauses: Discretionary Versus Enumerated Adjustment Clauses in Energy Construction and Services Agreements," forthcoming in *Energy Law Journal*
- 2019, *Strange Tales of World Travel, Travelers' Tales*
- 2019, "How Political Risk Associated with Climate Change Is Impacting Pipeline Construction Agreements," *Energy Law Journal*
- 2017, *Construction Energy Development*, Amazon Publishing Createspace
- 2015, "How Can Governments Accelerate International Shale Development?" *Energy Law Journal*
- 2014, "The ABA Task Force Report on the Future of Legal Education: The Role of Adjunct Professors and Practical Teaching in the Energy Sector," *Energy Law Journal*
- 2014, *Shale Energy Development*, Amazon Publishing Createspace
- 2012, *International Energy Development*, Amazon Publishing Createspace
- 2011, "Mitigating the Resource Curse: A Proposal for a Microfinance and Educational Lending Royalty," *Energy Law Journal*
- 2010, "The Allocation of International Petroleum Licenses to National Oil Companies: Insights from the Coase Theorem," *Energy Law Journal*
- 2008, "The Use of Quantity Terms to Improve Efficiency and Stability in International Gas Sales & Purchase Agreements," *Energy Law Journal*
- 1997, "Publishing by U.S. Court of Appeals Judges: Before and After the Bork Hearings", University of Chicago Law & Economics Department's *Journal of Legal Studies*

2008 to present Speaker and Guest Lecturer

Mr. Gaille also has been a speaker on energy topics at many forums, including at the Asia Shale Gas Forum in China, University of Chicago Booth School of Business, Institute for Energy Law, Association of International Petroleum Negotiators, the State Bar of Texas, the University of Texas at Austin, and the Namibia Oil & Gas Conference. He also has designed negotiation training programs for Marathon Oil Corporation (both Houston and Equatorial Guinea) and Chevron (San Ramon).

PROFESSIONAL & CIVIC ASSOCIATIONS

Member of the National Association of Corporate Directors, the State Bar of Texas, the Bars of the U.S. Court of Appeals for the Fourth, Fifth, Sixth and D.C. Circuits, and the Bars for the Southern and Western Districts of Texas; NASD Series 65; Traveler's Century Club (recognizing those who have traveled to more than 100 nations); and National Eagle Scout Association.