

Dan Goldzband, CMA, MBA, MS Acctg

Cell: (858) 229-4880 email: dan.goldzband.cma@gmail.com Home ZIP: 92116

Team player with proven ability to work globally and across department lines seeks to repeat high-impact accomplishments for an ambitious and growing company. I'm looking for new opportunities to implement process improvements and improve operating results and management reporting.

EMPLOYMENT HISTORY and ACCOMPLISHMENTS (all jobs permanent unless specified as temp)

Carl Zeiss Vision, Inc., San Diego, CA, April 2018 to present

U.S. spectacle lenses division of global optical company (HQ in Germany, total sales > \$6 billion)

Senior Financial Analyst: Focused on reporting and analysis of manufacturing operations. Worked closely with managers throughout the company to improve analysis and decision-making:

- With U.S. production managers to provide critical financial data to support local operational decisions and cost reduction actions;
- With HQ analyst in Germany to implement standardized variance analysis methods; and
- With Cost Accountant to implement proactive purchase order review to identify and correct misclassified expenses.

Biologend, Inc., San Diego, CA, October 2016 to February 2018

Privately-held biomanufacturing company (annual sales >\$100 million)

Senior Cost Accountant: Focused on inventory, including cycle counting and production cost data QC.

Implemented numerous cost accounting process improvements:

- First-ever use of ABC codes in cycle counts to prioritize counting of most critical inventory;
- Excel-based detective controls for work order review and cost data quality control. Result: corrected more than \$120K of costing errors from incorrect work order labor errors, and
- Enhanced E&O analysis, making it significantly more efficient and quick to complete.

Cohu, Inc., Poway, CA, January to October 2016 (temp job-special project)

\$300 MM (now \$600MM) global manufacturer of semiconductor manufacturing equipment (**publicly-held**)

Consultant: Coordinated global conversion from standard to actual (job) costing by U.S., Philippine, Malaysian, German and Swiss operations. Documented conversion process and tested costing methods.

Pratt & Whitney Aeropower, San Diego, CA, Dec 2014 to January 2016 (temp job-special project)

\$600 MM manufacturer of aircraft auxiliary power units and gas turbines (**parent: United Technologies Corp.**)

Engineering Financial Analyst: Tracked and managed costs of \$12MM of contracted R&D across 6 U.S. and Canada locations in a \$22MM department (25 active programs) as local operations transferred to other sites.

Veridiam, Inc. El Cajon, CA, July to Dec 2014 (temp job—special project)

\$35 MM manufacturer of specialized metal tubing for aerospace, medical and nuclear users (privately-held)

Cost Accountant: Updated costing of active products, working closely with production and engineering staffs.

General Dynamics Global Imaging Technologies, San Diego, CA, 2012 to 2014

\$30 MM manufacturing unit, maker of motion-control devices for aircraft, missiles and imaging systems

Cost Accountant: Increased operational efficiency by working closely with operational departments.

- **Increased production/sales by 2 days per year (0.8% increase)** by eliminating annual physical inventory by formalizing cycle count procedure and delivering reliable results;
- **Increased ROIC and shortened cycle counts** by reducing WIP balance 15% (\$250K) and average WIP age 50% (from 114 to 57 days), and disposing of \$400K of E&O inventory (8% of total raw material);
- **Improved operational efficiency:** Automated key operations reports: open purchase order status review and production progress reporting for high-visibility projects;
- **Improved management reporting:** Revised existing monthly net inventory risk analysis to be significantly more accurate and useful to division management; and
- **Accounting duties:** Bid preparation, cost analysis, inventory accounting and related monthly close items.

Delta Design, Poway, CA, 2004 to 2012

\$200 MM manufacturer of semiconductor manufacturing equipment (**parent: Cohu, Inc.**)

Financial Analyst, 2007 to 2012: Facilitated sales and increased operating efficiency by collaborating with operational departments worldwide.

- **Increased R&D sales:** Developed and implemented procedure to sell R&D prototypes while maintaining conformance with GAAP expense recognition. Result: approx. \$50K-\$100K sales/year;
- **Cost control:** Prevented more than \$300,000 of duplicate material purchases;
- **Accelerated response to customer inquiries:** Worked with Sales to implement procedure for rapid pricing of spare parts, to support quick response to customer inquiries;
- **Improved financial reporting and analysis:** Worked closely with Asia field service operations to improve accuracy of customer service expense classifications, implemented world-wide operating expense database for monthly variance analysis and quarterly forecasting;
- **Expanded budgeting and control:** Worked with R&D to improve forecasting and cost control, including \$1MM annual reduction in R&D labor cost; and
- **Accounting duties:** Accounting and financial analysis for \$35MM R&D department and other major accounting and monthly close processes. Enhanced consolidation process to provide non-GAAP income statements (reconciled to GAAP).

Cost Accountant, 2004 to 2007.

- **Increased efficiency:** Shortened monthly cycle count audit, simplified cycle count SOX testing; and
- **Improved management reporting:** Initiated monthly cost change analysis for product line managers.

Prior experience:

National Credit Center, Inc., San Diego, CA, 2003 to 2004: Accountant

\$16MM national provider of consumer credit reports and mortgage loan settlement services

- **Shortened billing cycle by 2 days** by automating billing process; and
- **Cost savings: *Identified \$20,000+ in excess charges by principle vendors.***

Bank of America Vendor Financing, San Diego, CA, 2002 to 2003 (temp job): Accountant

G/L accounting for \$900 MM nationwide equipment lease portfolio.

- ***Discovered and eliminated \$25,000+ of potential exposure to excess property taxes;*** and
- **Accounting duties: Supported a two-day close** with monthly reconciliations and analyses of 40+ balance sheet accounts. Prepared monthly portfolio recourse report for Credit Management Department.

National Pen Corp., San Diego CA, 2000 to 2002: Financial Analyst

\$100 MM manufacturing, distribution and direct marketing company.

- ***Eliminated \$1 million of variances*** in \$15 MM direct mailing operation due to accounting & costing errors.

Prior to 2000: Commercial real estate lender, several institutions, Los Angeles and San Diego CA. Marketed construction and permanent financing for commercial properties, including office, retail, industrial, apartment and condo buildings. Loans ranged from \$500K to over \$10 MM. Each required extensive financial and leasing reviews, presentations to lenders and loan committees, coordination with borrower's and lender's legal counsels and final closing of complex transactions.

SYSTEMS, SKILLS and APPLICATIONS

Applications:

Excel 2016 (strong intermediate user: Pivot Tables, very large data analysis and advanced functions, including VLOOKUP, SUMIFS, AVERAGEIFS, COUNT, logical functions including IF and IS, array functions including MATCH and INDEX, text functions and graphing, various analytics techniques)

Hyperion / Dodeca add-in for Essbase

Tableau

SQL queries (Select, Inner/Outer Joins, Subqueries)

Access

ERP systems:

SAP

Experienced in IFS Manufacturing, Syspro, Essbase (Hyperion)

Microsoft NAV 2016 and Jet Reporting

Legacy systems: ManMan, JD Edwards, Oracle

CREDENTIALS and EDUCATION

SAP Certifications (see above)

C.P.A. Exam: Passed all four parts as of November 2011.

Certified Management Accountant, certificate 24243, issued May 2002.

U.C.S.D. Extension, Certificate in Business Intelligence and Analytics, 2020 (expected completion)

S.D.S.U., MASTER OF SCIENCE in Accounting, GPA 3.31.

U.C.L.A., MASTER OF BUSINESS ADMINISTRATION, Major: Finance.

Claremont McKenna College, BACHELOR OF ARTS, Major: Political Science, Minor: Economics.

TEACHING EXPERIENCE

Instructor, University of California at San Diego, Extension Division, 1998 to present. Courses taught:

- Cost Accounting
- Managerial Accounting
- Corporate Finance
- Financial Decision Making
- Financial Modeling
- Financial Analysis Practicum
- Leadership and Management Program (finance section)
- Corporate training engagements at NAASCO, Sony, Sequenom and Realty Income Corp.